

Message Text

CONFIDENTIAL

PAGE 01 LISBON 05059 011308Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /027 W
-----023516 011546Z /44

R 011207Z JUL 77
FM AMEMBASSY LISBON
TO USDOC
/SECSTATE WASHDC 1998

CONFIDENTIAL LISBON 5059

E.O. 11652: GDS
TAGS: BEXP, PO
SUBJECT: TRADE OPPORTUNITY FOR \$200 MILLION IRON ORE
PROJECT IN ANGOLA

1. MR. PAULO ROSA RODRIGUES OF ICOMIANGAL LDA OF LUANDA,
ANGOLA AND BEI HILDEBRANDT OF HAMBURG VISITED COMMATT TO REQUEST
ASSISTANCE IN CONTACTING LARGE U.S. FIRMS CAPABLE OF PROVIDING
ON TURN-KEY BASIS COMPLETE IRON ORE PELLETIZING COMPLEX. COM-
PLEX WOULD BE LOCATED AT IRON ORE DEPOSITS IN CASINGA, ANGOLA.
ORE ESTIMATED AT 30-35 PERCENT PURITY. PROJECTED CAPACITY IS
2 MILLION TONS ANNUALLY WITH ESTIMATED COST OF \$200 MILLION.

2. RODRIGUES ALSO INTERESTED IN FOLLOWING VEHICLES AND
POWER GENERATING EQUIPMENT.
-- TRACTOR-TRAILERS, TANDEM-DRIVE AND REAR DUMP HAULING
VEHICLES FOR MINING OPERATIONS
-- OFF-THE-ROAD 2 AXLE - 8 TON AND 3 AXLE-20 TON TRUCKS
-- 3 AXLE-20 TON PLATFORM TRAILERS
-- JEEPS
-- POWER GENERATORS UP TO 20 KW - 200 VOLTS

3. RODRIGUES ALSO CONTACTING FIRMS IN AUSTRIA, GERMANY
VENEZUELA, ENGLAND AND YUGOSLAVIA. HE STATED THAT ANGOLAN
GOVERNMENT HAS CHARGED HIS FIRM WITH PURCHASING EQUIP-
MENT AND THERE ARE NO POLITICAL CONSTRAINTS WITH REGARD
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 LISBON 05059 011308Z

NATIONALITY OF SUPPLIERS. GOVERNMENT WILLING TO PAY CASH.
RODRIGUES COULD NOT SHOW DOCUMENTATION FROM ANGOLAN GOVERN-
MENT. HE NOTED THAT PROJECT STILL SECRET AND THAT GOVERN-
MENT NOT READY TO ADMIT PUBLICLY IT IS SEEKING INVESTMENT.

4. OBVIOUSLY, RODRIGUES DID NOT WANT NORMAL TRADE OPPOR-
TUNITY SUBMITTED. COMMATT SUGGESTS THAT IF THERE ARE NO

POLICY OBJECTIONS, MEPD SHOULD CONTACT ON CONFIDENTIAL BASIS
LARGEST U.S. FIRMS CAPABLE OF SUPPLYING COMPLEX. BOTH
COMMATT AND POLITICAL OFFICER IMPRESSED WITH RODRIGUES'
KNOWLEDGE AND BELIEVE HE IS ACTING IN GOOD FAITH. ANY
PROPOSALS SHOULD BE SENT TO RODRIGUES' FIRM IN HAMBURG
AT BEBELLALLEE 36, 2000 HAMBURG 60, TELEX 2161800 LIMA D.
CARLUCCI

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: IRON, PROPOSALS (BID), PROGRAMS (PROJECTS), MARKET OPPORTUNITIES
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Jul-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977LISBON05059
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770235-0877
Format: TEL
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770799/aaaadhrp.tel
Line Count: 69
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c8e77f72-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1986285
Secure: OPEN
Status: NATIVE
Subject: TRADE OPPORTUNITY FOR \$200 MILLION IRON ORE PROJECT IN ANGOLA
TAGS: BEXP, EMIN, PO, AO, US
To: COM STATE
Type: TE
vdkgvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/c8e77f72-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009